

Fall 2009 Rebate Program Sells 1,286 Units! Congratulations to all of our H & A/C companies who participated.

After a terrific Fall 2009 program, the Spring 2010 rebate program for heating and air conditioning information is in the mail. The program will run from February through May, and offers customers rebates of up to \$800 for installing energy efficient central air conditioning or heat pumps. The rebate amounts vary depending upon the energy efficiency of the unit

installed, and are only valid for new or replacement units. New construction is not eligible.

If you have not received your information, please call Lisa.

For information on either the Heat Pump Rebate program, please contact Lisa at (610) 825-1600, extension 14, or via email at lisa@eap.org.

Countdown To Competition

The caps come off electric rates in the PECO territory on January 1, 2011. With less than a year to go, much is uncertain, but the picture is becoming a bit clearer.

PPL territory customers are the “canary in the mine.” PPL customers who do not choose an alternative Electric Generation Supplier (EGS) will get the default provider rates as of January 1 of this year. For residential customer the default rate represents about a 30% increase. PPL, in its role as an Electric Distribution Company (EDC), is encouraging all of its customers - residential, commercial and industrial - to shop for the best rates they can find. A half-dozen current suppliers are listed at the website of the Pennsylvania Office of the Consumer Advocate: www.oca.state.pa.us.

PECO's 2011 rates are, as of yet, undetermined. PECO, also acting as an EDC, is buying futures contracts on a periodic basis in its role as the default provider. This is an effort to smooth out the bumps in varying market rates of electricity. But no one has a crystal ball. So no one knows exactly the best time to buy, or how competitive the rates bought through futures contracts will be.

Nevertheless, customers and the contractors who serve them can do a few things. First, they need to educate them-

selves. The EAP will continue to help with this. Keep an eye out for EAP programs throughout the year.

Second, customers and contractors should be learning specifically about Electric Generation Suppliers. Large users should be having these conversations earlier rather than later. See this website for basic information: PA Public Utility Commission - “Electric Choice”: www.puc.state.pa.us/utilitychoice

TIP: It is highly recommended that commercial and industrial customers shop for electric rates offered by the various Electric Generation Suppliers. Even PPL and PECO recommend this. You can try to do it yourself, or you might consider the services of a broker or agent to obtain competitive price quotes.

Third, customers and contractors can soften the potential blow of increasing rates by looking for ways to save electricity. Our members, collectively, know many ways to do this and should be at the forefront of implementing energy savings measures.

Additionally, utility companies and governmental agencies are offering rebates and credits. PECO Energy's program, pursuant to Act 129 passed by the PA Legislature, is described briefly on page 2 (See “PECO's New Energy Effi-

ciency Programs”). Another resource for information about rates and funding is the organization PennFuture: www.pennfuture.org/energy

This is a time of great change and opportunity in the electrical industry. We encourage you as an EAP member to learn as much as you can. Knowing about these changes and opportunities can benefit both your company, and through you, your customers.

Inside...

Calendar Highlights	8
Code Corner	3
Contractor Section Calendars	6
Educational Foundation	4
Educational Seminars	7
Looking Ahead	7
New Members	5
PECO's Energy Efficiency Programs	2
Subscriber's Corner	2



Patricia Condron
of the Administrators, Inc. assists
The EAP with its healthcare
insurance plans.

Control Health Insurance Costs Through Your Association's Program

By The Administrators, Inc. –
EAP's Insurance Administrator

Now in its eighteenth year of serving the members of the **Electrical Association of Philadelphia** (EAP), The Administrators, Inc. (TAI) continues offering the widest breadth of coverage available.

TAI provides EAP members with the advice, services and tools to better manage all aspects of their health insurance coverage. From business benefits to individual coverage, TAI will develop a plan to fit your needs.

Through TAI you'll have access to:

A Variety of Options. Whether it's coverage for a month, a year or a lifetime, TAI has an option that is suitable for you. This coverage comes from well-known carriers whose names you'll recognize and trust.

Free Benefit Assessments. The staff of TAI understands

that healthcare needs and budgets change. Whenever you need to evaluate your options, our licensed account executives are available to work with you to determine if there's a more appropriate, more affordable plan available.

Annual Comparisons. Each year when renewal rates are mailed from TAI, we include information and premiums for plans that can help save you money. Our staff can then help you select coverage that will meet your budget and healthcare needs for the coming year.

Time Is Money. Every phone call about insurance is time away from your business. With one phone call or e-mail from you, TAI's benefits specialists work on your behalf. Whether it's a change to your policy, a question about coverage, a lost ID card or trouble at the pharmacy, TAI's staff will expedite your case with the carrier.

To learn about these and other cost-saving options available to EAP members call your Account Executive Pat Condron at The Administrators, Inc. at (800) 634-4428 or e-mail PCondron@TheAdministratorsInc.com.

PECO's New Energy Efficiency Programs

"Saving energy and money" is the goal of a new "suite" of energy efficiency programs coming soon from PECO. The programs are designed to save more than \$1 billion in energy costs.

The new programs, totaling more than \$330 million, were recently approved by the Pennsylvania Public Utility Commission (PUC). They will be available to customers beginning in March 2010.

"We are helping our customers save money by making it easier...and cheaper...for them to use energy more efficiently," said Denis O'Brien, PECO president and CEO. "That's why in October we launched our CFL bulb program to bring millions of discounted CFL bulbs to local stores. These programs will go even further to help you understand, manage and reduce your energy use, and therefore reduce your energy costs. These programs are win-win because using energy more efficiently also provides

significant environmental benefits."

PECO's "suite" of energy savings programs include two primary approaches:

Energy Efficiency

- \$20 million to bring discounted CFL bulbs to more than 800 local stores
- \$28 million in weatherization programs to help low-income customers
- \$42 million in rebates on energy efficient appliances and other products
- \$10 million in customer incentives to pick up older, inefficient appliances
- \$112 million in rebates and energy efficiency programs for non-profit, educational, governmental and business customers

Demand Reduction

- \$41 million in customer incentives

for energy management programs, including air conditioner cycling

- \$79 million in programs and incentives to help customers reduce energy demand during the 100 hours of the year with the highest demand for electricity

The suite of energy saving programs is part of PECO's support of the Pennsylvania's energy efficiency and demand response targets under Act 129. Act 129 requires all state electric utilities to reduce energy use by 1 percent by May 31, 2011 and 3 percent by May 31, 2013, and to reduce energy demand during the 100 highest demand hours of the year by 4.5 percent by May 31, 2013. The programs will cost residential customers about \$1.50 additional monthly in their energy bills, a surcharge that will be used to fund the programs.

For more details, see PECO Energy online at www.peco.com/save.

Changes for 2010

CODE CORNER
CODE CORNER © Volume 9, Number 17

By: Michal Hofkin,
Middle Atlantic Inspections, Inc.
IECA, IAEI, EAP, NFPA

Welcome back to the Code Corner®. This Code Corner is a review of the changes about to affect your business in the year 2010.

CONDUCTORS IN WET LOCATIONS: The inside of a conduit that is in a wet location is also a wet location.

ROOFTOP DERATING: All conductors installed on rooftops and exposed to sunlight will need to have their ampacities drastically derated.

CONDUITS INSTALLED BENEATH ROOF DECKS: Cables or raceways installed under roof decking must be spaced 1 1/2" down from the lowest point of the deck.

CONDUCTOR IDENTIFICATION: Conductors need to be identified by phase and system at every accessible point, which includes device boxes.

SERVICE ENTRANCE CABLE: Type SE cable is no longer exempted from the ampacity limits imposed on type NM cable if the SE cable is run as interior wiring. The result will be a severe reduction in the ampacity of type SE cable as a feeder or large appliance branch circuit conductor.

INTERSYSTEM BONDING TERMINATION: We must provide a termination point for the grounding electrode conductors of other services to the structure (cable, phone, etc.) that has at least three points of termination.

RECEPTACLES (1): Receptacles installed to satisfy the provisions of NEC Section 210.52 in dwelling units shall be tamper resistant.

RECEPTACLES (2): Receptacles installed in a damp or wet location at any structure shall be weather resistant.

DWELLING UNIT GFCI PROTECTION: Most exceptions to the previous GFCI rules have been eliminated. Sump

pumps, garage door openers, refrigeration and laundry receptacles, ejector pumps, etc., will all require GFCI protection.

DWELLING UNIT AFCI PROTECTION: Branch circuits (120-volt, 15- and 20-ampere) installed in dwelling units will require AFCI protection. Kitchen, bathrooms, garages, and unfinished basements are exempted from this requirement.

SWIMMING POOLS (1): All 120-volt through 240-volt single-phase pump motors will require GFCI protection.

SWIMMING POOLS (2): A mesh is no longer required for the decking within three feet of the pool. A single 8 AWG encircling the pool is sufficient.

For those of you who happen to hold onto back issues of this publication, many of these topics have been the subject of previous Code Corner® articles. A quick review of your back issues should provide detailed information on these significant National Electrical Code changes.

In closing, I would like to wish you all a prosperous 2010! By keeping your knowledge of the NEC up to date, you can ensure greater profits, enhanced public safety, and the satisfaction of knowing that you are serving your customers well by providing safe and compliant electrical installations.

The above is not a formal interpretation of the National Electrical Code. All references, duplicated code language, and paraphrasing is from the National Electrical Code (NFPA-70) 2005 and/or 2008 editions.

About the author: Michal Hofkin is an Electrical Inspector for Middle Atlantic Inspections, Inc. He is a Past President of the Benjamin Franklin Chapter of the IAEI and is currently the Chapter Secretary. In 2009 Mr. Hofkin was appointed to UL Standards Technical Panel 719. Mr. Hofkin has been teaching NEC and electrical courses for over 19 years and is a seminar leader/instructor for several professional and educational organizations. To schedule training or to ask questions please contact him at 215-679-5883 or theowl88@aol.com.

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Have You Paid Your 2010 Dues?

Invoices have been sent out for 2010 dues. Don't miss out on all the benefits you receive by being a member of The EAP. Please get your dues in today.

If you have questions about your dues, please contact Mair Malfara at (610) 825-1600, ext. 12 or mair@eap.org.

Electrical Shorts

Electrical Association Job Seekers Board

Log onto: www.eap.org - EAP Job Board and post your employment availability.

2010 Educational Foundation Scholarships Available!

The Electrical Association of Philadelphia Educational Foundation is awarding **THREE** \$3,000 undergraduate scholarships for students enrolled OR planning to enroll in a full-time accredited undergraduate college or university program (at least 12 credits per semester) for the Fall 2010 semester.

Technical School Scholarship

The Electrical Association of Philadelphia Educational Foundation is awarding **ONE** \$3,000 scholarship to a deserving student attending OR planning to attend a technical school for the Fall 2010 semester. (Electrical or H&AC; at least 2 courses per semester) Applications are read and judged by a non-biased, outside scholarship program management company. The scholarship will be awarded based upon the applicant's academic performance, extracurricular activities, volunteer/community activities and work experience.

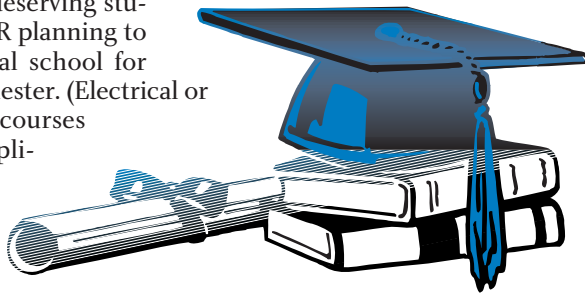
Applications will be made available online beginning January 1, 2010. All applications must be completed (postmarked if mailing) by March 31, 2010.

Applications are available online at aim.applyists.net/EAP

All employees of member companies and their children are eligible to apply if the parent has been employed with the company for at least one year as of January 1, 2010, and is still employed with the company when the scholarships are announced.

For questions, please contact Lisa Cacia at (610) 825-1600, ext. 14, or via email at lisa@eap.org

Students who have previously been awarded Electrical Association of Philadelphia Educational Foundation scholarships are NOT eligible for a Year 2010 scholarship.



Educational Foundation 2010 Contributors

Special thanks to the following Educational Foundation contributors:

Full Professor - \$1,000

All Current Electrical Sales

Doctorate Degree - \$500

Colonial Electric Supply

Cooper Electric Supply

Rumsey Electric Company

Kim Schneider Electrical Contracting

Master's Degree - \$300

Carr & Duff, Inc.

David Dudo Electrical Contractor

E-Finity Distributed Generation, LLC

Bill Gillespie Electric, Inc.

Synergy Electrical Sales

Bachelor's Degree - \$100

E. C. Bentz Electric

Joseph E. Biben Sales Corporation

Wm. B. Bleiman & Sons, Inc.

Brazill Brothers & Associates, Inc.

Caldwell Heating & A/C

Certified Electrical Sales Associates

Christian Heating & A/C, Inc.

Electric Education Center

H. B. Frazer Co.

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Girard Electric Service Co., Inc.

Locust & Company

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Master Locators, Inc.

Matrix Service Industry Contractors, Inc.

Mecca Electric, Inc.

Municipal Inspection Corporation

Pollart Electrical Sales

Response Engineers

The Barney Roth Company

Shelly Electric Co., Inc.

J.A. Smith, Heating & Air Conditioning, Inc.

Yale Electric Supply

Have You Visited www.eap.org Lately

You can register for EAP Events On-Line! Did you know that you can register or EAP events on-line, any time of day or night? Simply log on to The EAP web site at www.eap.org, and click on the Industry Calendar and find your event. There you will find a complete list of industry events sponsored by The Electrical Association of Philadelphia.



If you would like to contribute to the 2010 Educational Foundation, contact Lisa at (610) 825-1600, ext. 14 or lisa@eap.org.

The Electrical Association of Philadelphia Welcomes All of our New 2010 Members!

Member Company	Member	Member Company	Member
Glenmoore Construction Service	Lawrence Morano	MJL Electrical & General Contr.	Michael Laffredo
M. J. McShea Mechanical, Inc.	Michael McShea	Nicolaides Electrical, LLC	Michael Nicolaides

Welcome All of our 2009 Members!

A-1 Electric, LLC	Tom Greenage	J. K. Mechanical, Inc.	Bill Landis
Aaron Air LLC	Steve Borell	Charles H. Jones Electrical	Charles H. Jones
Academy Air HVAC, LLC	Zachary Gutman	KBL Electric, LLC	Kim Scanlan
Brewer Heating & Air Conditioning	Robert Brewer	Keystone Technologies, LLC	Josh Brown
Brinker's Energy	Mike Kerrigan	A. J. LaCourse, Inc.	Art LaCourse
Bucks Mont NARI	Kathy Benelli	Ray Litwin's HVAC	Ray Litwin
Chester County Fuel Oil, Inc.	Richard Scheibe, Sr.	McGlenn & Son	Gerry McGlenn
Mark A. Cipollini	Mark Cipolloni	Milwaukee Electric Tool Corporation	Thomas Bello
Cool It, Inc.	Ron Miller	Norristown School District	Robert Malkowski
Current Electrical Sales	Paul Chiaradia	Oehlert Brothers, Inc.	Steve Oehlert
William G. Day Company	Bill Day	Packard Electric	Lawrence E. Packard
Delbar Heating & A/C	Paul Della Monica	Peak Electric, Inc.	Joseph T. Swope, Jr.
Diamond/Delchester/Major Energy	Mike Kerrigan	Mark Pelke Hybrid Htg. & A/C	Mark Pelke
Enterprise Cable Group, Inc.	Vince Penecale	Redding Electric, LLC	Richard Redding
Farm & Home Energy	Jay McCay	S & S Heating & Air Conditioning	Edward Smith
G & B Services, Inc.	Gregory Beam	Santa's Heating & A/C, Inc.	Joseph M. Santacroce
Gallelli Mechanical	Michael Gallelli	K. E. Seifert, Inc.	Bob Pietrangelo
Goodman Distribution	Robert Bermudez	Senior Mechanical, Inc.	Paul J. Senior
Steven J. Helzner, Inc.	Steven J. Helzner	Suburban Heating & A/C, Inc.	Pinhas Malka
Wm. Henderson Plmb. Htg., Inc.	Michael Henderson	Viking Power Products Company	James C. Graff

Member Benefits

These are just two of the benefits available to members!

Facility Rental

Mair Malfara

(610) 825-1600, extension 12

mair@eap.org

The EAP offices feature a training facility and a smaller boardroom that are available for rental to members and member com-

panies. Members may host training seminars, meetings, and sales presentations in the Association's centrally located, easy-to-find location. Members save substantially on training facility rental and boardroom rental.

PA One Call Invoice

(610) 825-1600, extension 12

mair@eap.org

As a member benefit, the Association will pay your invoice that you receive from PA One Call. Just fax the invoice to Mair (610) 825-1603, and she will take care of it for you!

2010 Contractor's Section Calendar of Events

Bucks-Montgomery Contractors Section

February

Date: TUESDAY, February 9, 2010
Time: 6:30 p.m. - 9:30 p.m.
Location: Mainland Golf Course
2250 Rittenhouse Road
Mainland, PA 19451
(215) 256-9548
Sponsor: *Cooper Electric Supply*
Topic: Work Place Safety / NFPA 70E
Inspector: TBA

March

Date: Thursday, March 11, 2010
Time: 6:30 p.m. - 9:30 p.m.
Location: Sandy Run Country Club
200 E. Valley Green Road
Oreland, PA 19075
(215) 233-0666
Sponsor: *Billows Electric Supply*
Topic: NEC Update (tentative - hold)
Inspector: Michal Hofkin (? - invited)

April

Date: TUESDAY, April 13, 2010
Time: 6:30 p.m. - 9:30 p.m.
Location: Williamson Restaurant
Rt. 611 (Easton Road) & Blair Mill Road
Horsham, PA 19044
(215) 675-5454
Sponsor: *United Electric Supply*
Topic:
Inspector: TBA

Delaware County Contractors Section

February

Date: WEDNESDAY, February 3, 2010
Time: 6:30 p.m. - 9:30 p.m.
Location: TBA
Sponsor: *Cooper Electric Supply*
Topic: Work Place Safety / NFPA 70E
Inspector: TBA

March

Date: Thursday, March 4, 2010
Time: 6:30 p.m. - 9:30 p.m.
Location: Pica's Italian Restaurant
7803 W Chester Pike
Upper Darby, PA 19082-1419
(610) 789-7770
Sponsor: PECO
Topic: TBA
Inspector: TBA

April

Date: WEDNESDAY, April 7, 2010
Time: 6:30 p.m. - 9:30 p.m.
Location: TBA
Sponsor: *Colonial Electric Supply*
Topic: TBA
Inspector: TBA

May

Date: Thursday, May 6, 2010
Time: 6:30 p.m. - 9:30 p.m.
Location: Tincum Fire House/
Lazaretto Ballroom
99 Wanamaker Ave.
Essington, PA 19029
(610) 532-5704
Sponsor: *Arlington Industries*
Topic: New Arlington Products
Inspector: TBA



2010 Educational Courses

Earn Your CEUs This Spring

Grounding & Bonding

Date: Friday, January 29, 2010
Schedule: 7:00 a.m. - 4:00 p.m.
CEUs: (8 hours) for Phila., NJ & DE
***Cost:** Member Rate - \$269
Non-Member Rate - \$394
Instructor: Michal Hofkin

**2008 National Electrical Code is required-not included*

NEC...Branch-Circuits, Feeder, and Service Calculations

Date: Friday, February 12, 2010
Schedule: 7:00 a.m. - 4:00 p.m.
CEUs: (8 hours) for Phila. & DE
***Cost:** Member Rate - \$269
Non-Member Rate - \$394
Instructor: Ernie Davis

**2008 National Electrical Code is required-not included*

Residential Electrical Systems

Date: Friday, February 19, 2010
Schedule: 7:30 a.m. - 4:30 p.m.
CEUs: (8 hours) for Phila., NJ & DE
***Cost:** Member Rate - \$269
Non-Member Rate - \$394
Instructor: Rich Van Wert

**Bring your own copy of the 2008 NEC*

GeoThermal Residential

Two Day Course

Date: Wednesday & Thursday
March 17 & 18, 2010
Schedule: 7:30 a.m - 5:00 p.m (both days)
Cost: Member Rate - \$299
Non-Member Rate - \$740
Instructor's: Bruce Snyder, Josh Wheale & Keith Trimmer

Root Cause Analysis Training Program

Date: Friday, April 9, 2010
Schedule: 7:00 a.m. - 4:00 p.m.
CEUs: (8 hours) for Phila.
Cost: Member Rate - \$269
Non-Member Rate - \$394
Instructor: Del Kubeldis

Solar Photovoltaic Systems Installation & Design

One Week Course

Date: Monday - Friday
April 19 - 23, 2010
Schedule: 8:30 a.m - 5:00 p.m.
Note: This program is IREC/ISPA certified.
Graduates will be able to apply for inclusion on the approved installers list for the State of PA and Delaware
Cost: Member Rate - \$2,350
Non-Member Rate - \$2,750
Instructor: Rich Van Wert

Commercial Electric Wire Systems

Date: Friday, May 21, 2010
Schedule: 7:30 a.m. - 4:30 p.m.
CEUs: (8 hours) for Phila. & DE
***Cost:** Member Rate - \$269
Non-Member Rate - \$394
Instructor: Rich Van Wert

**Bring your own copy of the 2008 NEC*

For a full description of these courses and to register on-line log onto:

www.eap.org

Looking Ahead

Bucks-Mont Golf Outing

Please note that the Bucks-Montgomery Section Golf Outing will be held on Monday, September 27, 2010 at Sandy Run Country Club in Oreland, PA. We look forward to seeing you there.

IES Golf Outing

Date June 3, 2010 at Island Green Country Club

Save the Date... Electric Expo 2011!

The Best Electrical Show in the East

Plans are underway for The Electric Expo 2011, the electrical industry's premier trade show. The Expo will be held October 12 & 13, 2011 at the Valley Forge Convention Center. Mark those dates on your calendar and plan to attend this "don't miss" event.

For more information, please contact Mair at (610) 825-1600, extension 12 or by email mair@eap.org

Stay Connected with the EAP!

2010 Calendar Highlights



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of Philadelphia**

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January 2010						
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

January

- 14 Bucks Montgomery Electrical Contractors Section
6:30 p.m., Williamson Restaurant
- 15 Heating & Air Conditioning Executive Committee Meeting,
2:00 p.m., EAP offices
- 26 EAP Executive Committee Meeting,
7:30 a.m., EAP offices
- 29 Grounding & Bonding Course,
EAP offices

February 2010						
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28						

February

- 3 Delaware County Electrical Contractors Section
6:30 p.m., Anthony's Ristorante
- 9 Bucks Montgomery Electrical Contractors Section
6:30 p.m., Mainland Golf Course
- 12 NEC...Branch-Circuits, Feeder, and Service Calculations,
EAP offices
- 19 Residential Electric Systems,
EAP offices
- 23 EAP Executive Committee Meeting,
11:00 a.m., Board of Governors Meeting, noon, EAP offices

March 2010						
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

March

- 4 Delaware County Electrical Contractors Section
6:30 p.m., Pica's Restaurant
- 11 Bucks Montgomery Electrical Contractors Section,
6:30 p.m., Sandy Run Country Club
- 17-18 Solar GeoThermal,
EAP offices

April

- 7 Delaware County Electrical Contractors Section,
6:30 p.m., Anthony's Ristorante
- 9 Root Cause Analysis Training Program,
EAP offices
- 13 Bucks Montgomery Electrical Contractors Section
6:30 p.m., Williamson Restaurant
- 19-23 Solar Photovoltaic Systems Installation & Design,
EAP offices

April 2010						
SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28	29	30	

For a more extensive calendar listing, please see our website, www.eap.org. For more information regarding the meetings or courses listed, please contact (610) 825-1600, or email electric@eap.org.